

## Joachim Christ - SAP Expert Profile

Last update: December 2020

### Summary

<b>Qualification</b>	Managing Consultant, Project Manager <ul style="list-style-type: none"><li>• Processes in Wholesale, Retail and Discount</li><li>• Particularly: Organizational structures, Master data, Purchase, Sales, Promotion, Sales price calculation, Assortment, POS</li></ul>
<b>Formation</b>	Master's degree in information technology (University of Kaiserslautern)
<b>Highlights</b>	Consulting experience in commerce since 1993 <ul style="list-style-type: none"><li>• SAP IS-Retail experience since 1996</li><li>• Project-Management of different projects</li><li>• Product-Management in heterogenous system landscapes</li><li>• Integration-Management, Test-Management, Cutover-Management</li><li>• Head of a business unit with P&amp;L responsibility</li></ul>
<b>Focus</b>	<ul style="list-style-type: none"><li>• SAP S/4HANA Retail for Merchandise Management</li><li>• SAP R/3 Retail</li><li>• Design and Optimization of Business-Processes</li><li>• Merchandising systems</li><li>• Project Management</li><li>• Product Management</li></ul>
<b>Other work areas</b>	<ul style="list-style-type: none"><li>• Material Management (MM)</li><li>• Sales &amp; Distribution (SD)</li><li>• Migration and Interfaces</li><li>• Maintenance, Release-Upgrade</li><li>• Trainer for Application- and Customizing-oriented Courses</li><li>• Customizing (IMG)</li></ul>
<b>Languages</b>	<ul style="list-style-type: none"><li>• German (native language)</li><li>• French (project experience, 3 years abroad)</li><li>• English (international project experience)</li></ul>

### [Contact](#)

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## Contact

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## Project Record SAP and Retail

<b>08/2019-12/2020</b>	<b>HORNBACH Baumarkt AG, Bornheim/ Germany</b> <ul style="list-style-type: none"><li>• Migration of business partners from ECC to S/4 HANA (BP Conversion) – Conception and realization</li></ul>
<b>09/2018-06/2019</b>	<b>EDEKA Hessenring IT GmbH, Melsungen/ Germany</b> <ul style="list-style-type: none"><li>• Solution Architect for a multi-level, multi-channel ERP-system</li><li>• Full life cycle implementation of IS-Retail in Retail and Wholesale</li></ul>
<b>12/2017-09/2018</b>	<b>Fust AG, Oberbueren/ Switzerland</b> <ul style="list-style-type: none"><li>• Product Management System Landscape, Integration Management, Project Management</li><li>• Full life cycle implementation of IS-Retail</li></ul>
<b>03/2016-10/2017</b>	<b>Volg Konsumwaren AG, Winterthur/ Switzerland</b> <ul style="list-style-type: none"><li>• Stream Lead Sales, Lead Integration Management</li><li>• Full life cycle implementation of IS-Retail powered by SAP HANA</li></ul>
<b>01/2016-03/2016</b>	<b>Deloitte Consulting GmbH, Dusseldorf/ Germany</b> <ul style="list-style-type: none"><li>• Conceptual Design of Assortment Control and Article Master Data for Multi Channel Retailing</li></ul>
<b>04/2013-12/2015</b>	<b>Peek &amp; Cloppenburg KG, Dusseldorf/ Germany</b> <ul style="list-style-type: none"><li>• Implementation project of SAP IS-Retail Fashion Template (ECC 6.0) for Retail</li><li>• Lead for Master Data: processes, cleansing and migration</li><li>• Sites, Vendors, Customers, Merchandise Categories, Characteristics</li></ul>
<b>07/2012-03/2013</b>	<b>EDEKA: LUNAR GmbH, Mannheim/ Germany</b> <ul style="list-style-type: none"><li>• Business-Process-Consulting and Gap-Analysis for enhancements of a multi channel Merchandising system</li><li>• Implementation of Generic articles</li><li>• implementation of Promotions management (PMR)</li></ul> <b>EDEKA: LUNAR GmbH, Hamburg/ Germany</b> <ul style="list-style-type: none"><li>• Business-Process-Consulting, Gap-Analysis and implementation of Generic articles in a complex system landscape</li><li>• Comprehensive responsibility for master data and processes</li><li>• System landscape consisting of Master Data Management and central as well as regional ERP systems</li></ul>

<b>12/2009-06/2012</b>	<p><b>Peek &amp; Cloppenburg KG, Dusseldorf/ Germany</b></p> <ul style="list-style-type: none"> <li>• Implementation project of SAP IS-Retail Fashion Template (ECC 6.0) for Wholesale</li> <li>• Project Lead for Master Data: processes, cleansing and migration</li> </ul>
<b>07/2008-11/2009</b>	<p><b>Autobahn Tank &amp; Rast GmbH, Bonn/ Germany</b></p> <ul style="list-style-type: none"> <li>• Implementation project of SAP BAiO Template for Retail (ECC 7.0) in head office and for tenancies</li> <li>• Lead for processes in Logistics, Sales and Tenancy settlement</li> </ul>
<b>02/2008-06/2008</b>	<p><b>ESCADA AG, Munich/ Germany</b></p> <ul style="list-style-type: none"> <li>• Business-Process-Consulting and Gap-Analysis in project implementing the SAP IS-Retail Fashion Template</li> </ul>
<b>01/2006-01/2008</b>	<p><b>OMV AG, Vienna/ Austria</b></p> <ul style="list-style-type: none"> <li>• Handover and preparation of a template for concern-wide rollout</li> </ul> <p><b>Petrom SA, Bucarest/ Romania</b></p> <ul style="list-style-type: none"> <li>• Implementation of SAP IS-OIL &amp; IS-Retail in a Mineral oil company</li> <li>• Retail Lead during Prestudy and Project</li> </ul>
<b>2004</b>	<p><b>Piatti AG, Dietlikon/ Switzerland</b></p> <ul style="list-style-type: none"> <li>• Specification of modifications for purchase processes</li> </ul>
<b>04/2003-12/2005</b>	<p><b>Valora AG (kiosk AG), Muttenz/ Switzerland</b></p> <ul style="list-style-type: none"> <li>• Business Process Reengineering, Specification, Process- and System-Design (Master data and Purchasing)</li> <li>• Design of purchase-processes; Compilation of BBP (Business Blue Print); Planning and specification of system-design</li> <li>• Evaluation and Task-Force: Implementation and Integration of a warehouse-system</li> <li>• Design and Evaluation of upgrade-scenarios</li> <li>• Inventory and design of a complex system-landscape (Retail, Legacy und Middleware)</li> <li>• Design of the migration to implement SAP ERP 2004</li> </ul>
<b>2001</b>	<p><b>Minol Messtechnik, Leinfelden-Echterdingen/ Germany</b></p> <ul style="list-style-type: none"> <li>• Consulting in project implementing SAP BI/ BW for manufacturer of water- and heat-meters</li> <li>• Analysis and reimplementation of reports</li> <li>• Configuration of RIS-Structures</li> <li>• Adaptation and transfer of data to Info-Cubes</li> </ul>
<b>2001</b>	<p><b>Brother International, Bad Vilbel/ Germany</b></p> <ul style="list-style-type: none"> <li>• Business-Process-Consulting in project implementing SAP SD for business machine manufacturer</li> <li>• Implementation of a specific pricing-scheme</li> <li>• Pricing for complex article structures</li> </ul>

**12/2000-03/2003**

**Spar Austria, Salzburg/ Austria**

- Support project SAP IS-Retail after going live: maintenance, service, development (specification, programming)
- Interim-Manager for SAP R/3 Retail department and SAP competence center
- Project Management: Release upgrade SAP R/3 Retail Version 4.0 to Version 4.6

**1999-2000**

**CDI Akademie, München/ Germany**

- Educational project SAP overview and SAP-SD
- Realization of a complete training cycle including Customizing (IMG) and Implementation tools
- Overview SAP und SAP-SD (1st+2nd Level)

**1999-2000**

**Hugo Boss, Metzingen/ Germany**

- Project Management: Pilot project of SAP IS-Retail in textiles/ fashion
- Implementation of variants, mark down and administration of individual production units
- Integration with production
- POS-communication

**1999**

**Quattro GmbH, Ingolstadt/ Germany**

- Project Management: Implementation project of SAP IS-Retail for affiliated retail chain in automotive industry
- POS-communication

**1997-1998**

**Vendex Belgique, Gosselier/ Belgium**

- Project Management: Implementation project of SAP IS-Retail in French-speaking country
- Integration of several companies in a common organizational structure
- BPR for three companies to share common business-processes
- Unification and adaptation of SAP standard processes
- Coupling of inhomogeneous POS-systems
- Processes of sales, particularly discounting of shopping carts by POS

**1997-1998**

**Tegut Stiftung, Fulda/ Germany**

- Consulting and implementation of consumption-based merchandise planning for retailer
- Configuration and development (C/ COBOL) of the multiple level merchandising system DISPOS II

**1996-1997**

**WLZ Raiffeisen, Stuttgart/ Germany**

- Project Management: Implementation project of a multiple level merchandising system
- Project Management: Adaptation and realization of a merchandising system
- Project Management: Consulting project before implementation of a merchandising system
- Migration of master data
- Warehouse Management, Picking, Billing
- Design of a ergonomic front-end to increase user acceptance (VB, API, ODBC)

## Missions

### Clients

HORNBACH Baumarkt AG, Bornheim/ Germany

EDEKA Hessenring IT Strategie- und Servicegesellschaft mbH,  
Melsungen/ Germany

EDEKA: LUNAR GmbH, Hamburg/ Germany

EDEKA: LUNAR GmbH, Mannheim/ Germany

Fust AG, Oberbueren/ Switzerland

Volg Konsumwaren AG, Winterthur/ Switzerland

bofrost\* Dienstleistungs GmbH & Co. KG, Straelen/ Germany

Peek & Cloppenburg KG, Düsseldorf/ Germany

Autobahn Tank & Rast GmbH, Bonn/ Germany

ESCADA AG, München/ Germany

adidas AG, Herzogenaurach/ Germany

Frankonia Handels GmbH & Co.KG, Rottendorf/ Germany

OMV AG, Vienna/ Austria

Petrom SA, Bucarest/ Romania

Valora AG (kiosk AG), Muttenz/ Switzerland

Piatti AG, Dietlikon/ Switzerland

CDI Akademie, München/ Germany

Spar Austria, Salzburg/ Austria

Brother International, Bad Vilbel/ Germany

Minol Messtechnik, Leinfelden-Echterdingen/ Germany

Quattro GmbH, Ingolstadt/ Germany

Hugo Boss, Metzingen/ Germany

Julius Meinl, Vienna/ Austria

Leder & Schuh, Graz/ Austria

Mischek Wohnbau, Vienna/ Austria

Vendex Belgique, Gosselier/ Belgium

ATAC, Paris/ France

WLZ Raiffeisen, Stuttgart/ Germany

Horten, Düsseldorf/ Germany

Tegut, Fulda/ Germany